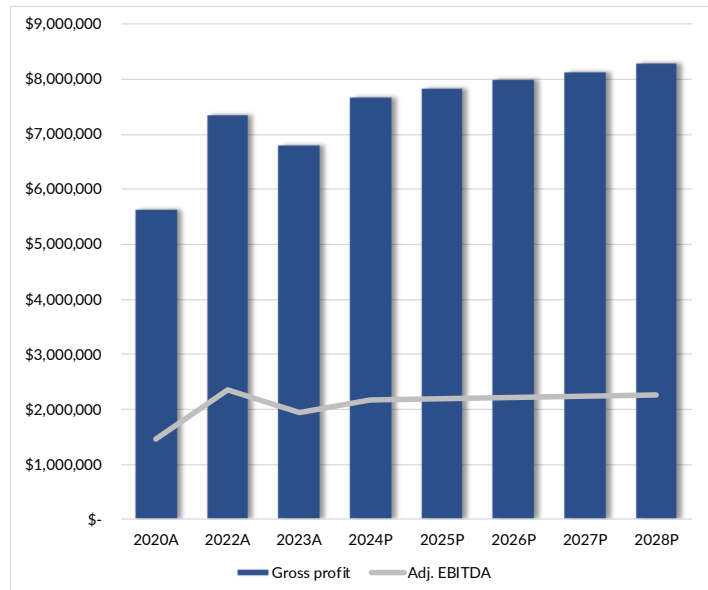


EXECUTIVE SUMMARY

Cetane Associates is pleased to present a full-service heating oil, discount-heating oil, HVAC service, and motor fuel delivery business located in the Mid-Atlantic United States.

Business Highlights:

- 4.4M gallons of heating oil
- \$1.30/gal. full-service heating oil margin
- \$0.74/gal. discount heating oil margin
- 98% residential heating customer base
- \$2.0M of service revenue
- Strategic bulk storage locations
- Fully staffed delivery and service teams
- Well-recognized brand name
- Non-union workforce



Mid-Atlantic

Geo Area

\$2.0M

EBITDA

\$6.8M

Gross Profit

24-20

Listing Code

To obtain access to the virtual data room for listing **24-20**, please complete and submit an electronic confidentiality agreement. Alternatively, you may download, complete, and return a copy of the confidentiality agreement via email to dwoosnam@cetane.com. Should you have any questions, please contact Doug Woosnam at (215) 840-8380.

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